



KRONOLOGI ASIA BERHAD (Company no. 1067697-K)
QUARTERLY REPORT ON CONSOLIDATED RESULTS
For the Third (3rd) Quarter Ended 30 September 2019

A NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

A1. Basis of preparation

The interim financial statements of the Group are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") 134, Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Rule 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing Requirements").

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2018. These explanatory notes attached to the interim financial statements provide explanation of events and transactions that are significant for the understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2018.

The Group has adopted merger method for the preparation of this interim financial statement.

A2. Changes in accounting policies

Except as described below, the same accounting policies and methods of computation are followed in the consolidated financial statements as compared with the consolidated financial statements for 31 December 2018.

As of 1 January 2018, the Group has adopted the following new and revised MFRSs and amendments to MFRS and IC interpretation (collectively referred to as "pronouncements") which are effective for annual years beginning on or after 1 January 2019.

MFRS 16	Leases
Amendments to MFRS 128	Investment in Associates and Joint Ventures : Long-term Interests in Associates and Joint Ventures
IC Interpretation 23	Uncertainty over Income Tax Treatments

The initial application on the above pronouncements did not have any material impact on the financial statements, except for MFRS 16 as disclosed below:

MFRS 16, Leases

The Group has adopted MFRS 16, Leases from 1 January 2019.

MFRS 16 replaces the guidance in MFRS 117, Leases, IC Interpretation 4, Determining whether an Arrangement contains a Lease, IC Interpretation 115, Operating Leases – Incentives and IC Interpretation 127, Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

MFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligations to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard which continues to be classified as finance or operating lease.

The Group has applied MFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings at 1 January 2019. Accordingly, the comparative information presented for 2018 has not been restated – i.e. it is presented, as previously reported, under MFRS 117 and related interpretations. The details of the changes in accounting policies are disclosed below.



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A2. Changes in accounting policies (Cont'd)

I. Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 5 Determining Whether an Arrangement contains a Lease. The Group now assesses whether a contract is or contains a lease based on the new definition of a lease. Under MFRS 16, a contract is, or contains, a lease of the contract which conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

At inception or on reassessment of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease and non-lease component on the basis of their relative standalone prices. However, for leases of properties in which it is a lease, the Group has elected not to separate non-lease components and will instead account for the lease and non-lease components as a single lease component.

II. As a lessee

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under MFRS 16, the Group recognises right-of-use assets and lease liabilities for most leases – i.e. these leases are on balance sheet. However, the Group has elected not to recognise right-of-use assets and liabilities for some leases of low-value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

a) Significant accounting policies

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the by-country risk free rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Group has applied judgment to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use recognised.

b) Transition

Previously, the Group classifies property leases as operating leases under MFRS 117.

At transition, for leases classified as operating leases under MFRS 117, lease liabilities were measured at the present value of the remaining lease payments, discounted at the by-country risk free rate as at 1 January 2019. Right-of-use assets are measured at their carrying amount as if MFRS 16 has been applied since the commencement date, discounted using the lessee's by-country risk free rate at the date of initial application.



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A2. Changes in accounting policies (Cont'd)

II. As a lessee (cont'd)

b) Transition (cont'd)

For leases previously classified as finance leases the Group recognised the carrying amount of the lease asset and lease liability immediately before transition as the carrying amount of the right of use asset and the lease liability at the date of initial application. The measurement principles of MFRS 16 are only applied after that date

The Group used the following practical expedients when applying MFRS 16 to leases previously classified as operating leases under MFRS 117.

- Applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term.
- Excluded initial direct costs for measuring the right-of-use asset at the date of initial application.
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

c) Impact of transition

On transition to MFRS 16, the Group recognised additional right-of-use assets and additional lease liabilities, recognising the difference in retained earnings. The impact on transition is summarised below:-

In RM'000	Impact to adoption of MFRS 16 to opening balance at 1 January 2019
Increase in right-of-use assets	4,731
Increase in accumulated depreciation – right-of-use assets	(2,251)
Increase in lease liabilities	(2,546)
Decrease in retained earnings	66

A3. Seasonal or cyclical factors

The Group's operations are not materially affected by seasonal or cyclical factors.

A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.

A5. Material changes in estimates

There were no changes in estimates that have had a material effect in the current financial quarter under review.

A6. Debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current financial quarter under review.



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A7. Dividends paid

No dividends were paid by the Company in the current financial quarter under review.

A8. Segmental information

(a) Analysis of revenue by geographical area

	Current Quarter Ended 30/9/2019 RM'000	Preceding Corresponding Quarter Ended 30/9/2018 RM'000	Current Year To Date Ended 30/9/2019 RM'000	Preceding Corresponding Year To Date Ended 30/9/2018 RM'000
Singapore	21,952	10,788	57,251	73,864
The Philippines	31,789	808	41,320	1,422
Hong Kong & Taiwan	4,340	18,852	22,816	24,505
India	4,203	3,273	13,039	7,405
SEA (1)	3,497	1,455	5,959	5,289
Others	15,881	6,803	25,848	10,107
Total revenue	81,662	41,979	166,233	121,170
Add: Inter-company transactions	7,091	3,507	13,052	8,362
Total revenue before eliminating inter company transaction	88,753	45,486	179,285	129,532

Note : (1) SEA represents South East Asia countries excluding Singapore and Philippines

(b) Analysis of revenue by product categories

	Current Quarter Ended 30/9/2019 RM'000	Preceding Corresponding Quarter Ended 30/9/2018 RM'000	Current Year To Date Ended 30/9/2019 RM'000	Preceding Corresponding Year To Date Ended 30/9/2018 RM'000
EDM Infrastructure Technology	76,114	39,404	155,651	113,648
EDM Managed Services	5,548	2,575	10,582	7,522
Total revenue	81,662	41,979	166,233	121,170
Add: Inter-company Transactions	7,091	3,507	13,052	8,362
Total revenue before eliminating inter company transaction	88,753	45,486	179,285	129,532



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A8. Segmental information (cont'd)

(c) Analysis of segment results, assets and liabilities

	EDM Infrastructure Technology RM'000	EDM Managed Services RM'000	Investment Holdings RM'000	Others RM'000	Elimination/ Adjustment RM'000	Total RM'000
As at 30.9.2019 Results						
Segment results	17,968	3,915	(1,822)	-	(254)	19,807
Share of results of associate	-	-	437	-	-	437
Interest expense	(833)	(882)	(7)	-	253	(1,469)
Profit/(Loss) before tax expense	17,135	3,033	(1,392)	-	(1)	18,775
Tax expense	(2,930)	(320)	-	-	-	(3,250)
Profit/(Loss) after tax expense	14,205	2,713	(1,392)	-	-	15,525
Segment assets	225,732	49,875	58,792	4,227	68,524	407,150
Segment liabilities	208,319	10,557	19,001	-	(52,184)	185,693
As at 30.9.2018 Results						
Segment results	14,193	3,265	(1,802)	249	(293)	15,612
Interest expense	(475)	(564)	-	-	293	(746)
Profit/(Loss) before tax expense	13,718	2,701	(1,802)	249	-	14,866
Tax expense	(2,306)	(1,047)	-	-	-	(3,353)
Profit/(Loss) after tax expense	11,412	1,654	(1,802)	249	-	11,513
Segment assets	135,173	23,446	33,167	4,548	19,465	215,799
Segment liabilities	88,986	33,037	1,010	-	(43,428)	79,605

A9. Valuation of property, plant and equipment

There was no valuation of the property, plant and equipment in the current financial quarter under review.

A10. Material events subsequent to the end of the quarter

There were no other material events subsequent to the end of the current financial quarter and period to date that have not been reflected in this interim financial report.

A11. Changes in composition of the Group

There were no changes in the composition of the Group for the current quarter and financial period to-date.

A12. Contingent assets or liabilities

The Directors are not aware of any contingent liabilities which, upon crystallisation would have a material impact on the financial position and business of the Group as at reporting date.



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A13. Capital commitments

There were no capital commitments in the current financial quarter under review.

A14. Significant related party transactions

During the current financial quarter, the Directors are not aware of any related party transactions which would have a significant impact on the financial position and business of the Group.

ADDITIONAL NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES FOR THE ACE MARKET

B1. Review of performance of the Group

For the financial period ended 30 September 2019 compared to the preceding period, the Group's revenue grew by 37.19% or RM45.063 million from RM121.170 million to RM166.233 million, while the Group's profit after tax rose by 34.85% or RM4.012 million from RM11.513 million to RM15.525 million. This was achieved through a combination of higher contribution from India operations, and our recent acquisition, Sandz Solutions Group.

Majority of the Group's revenue was derived from Singapore, amounting to RM57.251 million (34.44% of total revenue), followed by The Philippines, Hong Kong and Taiwan which recorded RM64.136 million (38.58%).

By product category, the Enterprise Data Management ("EDM") Infrastructure Technology segment continued to dominate the Group's revenue, amounting to RM155.651 million or 93.63% of total revenue, with EDM Managed Services making up the balance.

B2. Comparison with preceding quarter's results

	3 months ended	
	30/9/2019 RM'000	30/6/2019 RM'000
Revenue	81,662	52,071
Profit from operations	8,927	6,786
Profit before tax expense	8,465	6,295
Profit for the period	6,775	5,060

Revenue in the current quarter ended 30 September 2019 of RM81.662 million was 56.83% or RM29.591 million higher than the previous quarter. The Group recorded a higher profit before tax of RM8.465 million as a result of higher contribution from Singapore and the consolidation of Sandz Solutions Group as compared with the previous quarter of RM6,295 million. Profit for the period was 33.89% or RM1.715 million higher at RM6.775 million over the quarter before.

B3. Prospects

The Enterprise Data Management ["EDM"] Infrastructure Technology ["IT"] business will continue to be an important business driver for the Group through continuous innovation of existing and new EDM IT solutions and opportunities.

The Group is also expanding its EDM Managed Services with innovative breakthrough "as a service" and expertise enterprise solutions for on premise, hybrid and cloud-based solutions to meet our customers' needs.



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B4. Tax expense

	Current Quarter Ended 30/9/2019 RM'000	Preceding Corresponding Quarter Ended 30/9/2018 RM'000	Current Year To Date Ended 30/9/2019 RM'000	Preceding Corresponding Year To Date Ended 30/9/2018 RM'000
Current tax				
- current year	(1,474)	(806)	(3,155)	(883)
- in prior years	1	-	1	(1)
Deferred taxation				
- current provision	(217)	(1,116)	(96)	(2,469)
	<u>(1,690)</u>	<u>(1,922)</u>	<u>(3,250)</u>	<u>(3,353)</u>

B5. Profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee during the current financial quarter under review.

B6. Status of corporate proposals

Private placement

On 2 August 2018, the Company announced a proposal to undertake a private placement of new ordinary shares, representing up to 10% of the total number of issued shares in the Company.

Bursa Malaysia Securities Berhad had vide its letter dated 13 August 2018 approved the listing of and quotation for up to 36,255,400 new ordinary shares in the Company to be issued pursuant to the said private placement.

The gross proceeds from the Private Placement amounted to 22.986 million and the status of the utilisation of the proceeds raised as at 30 September 2019 was as follows:-

Detail of utilisation	Proposed utilisation RM'000	Actual utilisation RM'000	Deviations/ Variation RM'000	Balance RM'000	Time frame for utilisation
1) Future business development and expansion	8,000	(8,000)	-	-	Within 24 months
2) Managed services cum transnational infrastructure equipment	10,000	(10,000)	-	-	Within 24 months
3) Working capital	4,466	(4,736)	270	-	Within 24 months
4) Estimated expenses	520	(250)	(270)	-	Within 2 weeks
Total gross proceeds	<u>22,986</u>	<u>22,986</u>	<u>-</u>	<u>-</u>	



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B7. Borrowings and debt securities

The total borrowings of the Group as at 30 June were as follows:

	Short Term RM'000	Long Term RM'000	Total RM'000
Secured			
2019			
Finance lease liabilities	2,936	6,050	8,986
Bills payable	34,741	-	34,741
	37,677	6,050	43,727
2018			
Finance lease liabilities	3,522	8,974	12,496
Bills payable	14,690	-	14,690
	18,212	8,974	27,186

The finance lease liabilities are secured by lessor's title to the leased assets and the bill payable is secured by Corporate Guarantee by Kronologi Asia Berhad.

The finance lease liabilities and bill payable are denominated in Singapore Dollars and United States Dollars respectively.

B8. Material litigation

The Group has not been involved in any material litigation for the financial period under review.

B9. Dividends

The Board of Directors has not recommended any dividends for the current financial quarter under review and the financial period-to-date.

B10. Earnings per share

	Individual Quarter		Cumulative Quarter	
	Current Quarter Ended 30/9/2019	Preceding Corresponding Quarter Ended 30/9/2018	Current Year To Date Ended 30/9/2019	Preceding Corresponding Year To Date Ended 30/9/2018
Net profit attributable to ordinary equity holders of the Company (RM'000)	6,775	5,007	15,525	11,513
Weighted average number of ordinary shares in issue ('000)	459,782	350,505	459,782	350,505
Basic earnings per share ("EPS") (sen)	1.47	1.43	3.38	3.29



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B10. Earnings per share (Cont'd)

The diluted EPS has been calculated by dividing the Group's profit for the current quarter and financial period ended 30 September 2019 attributable to equity holders of the Company by the weighted average number of shares. The calculation is as follows:

	Individual Quarter		Cumulative Quarter	
	Current Quarter Ended 30/9/2019	Preceding Corresponding Quarter Ended 30/9/2018	Current Year To Date Ended 30/9/2019	Preceding Corresponding Year To Date Ended 30/9/2018
Net profit attributable to ordinary equity holders of the Company (RM'000)	6,775	5,007	15,525	11,513
Weighted average number of ordinary shares in issue as per Basic EPS ('000)	459,782	350,505	459,782	350,505
Effect on issuance of share capital for Sandz Acquisition ('000)	2,360	-	2,360	-
Weighted average number of ordinary shares in issue ('000)	462,142	350,505	462,142	350,505
Diluted EPS (sen)	1.47	1.43	3.36	3.29

B11. Disclosure on selected expenses/income items as required by the Listing Requirements

Profit after tax expense is stated after charging/(crediting):-

	Current Quarter Ended 30/9/2019 RM'000	Preceding Corresponding Quarter Ended 30/9/2018 RM'000	Current Year To Date Ended 30/9/2019 RM'000	Preceding Corresponding Year To Date Ended 30/9/2018 RM'000
	Amortisation of development cost	101	49	303
Depreciation on property, plant and equipment	1,986	1,790	5,186	4,705
Realised foreign currency exchange (gain)/loss	(62)	(954)	236	(483)
Unrealised foreign exchange currency loss	291	23	(383)	(493)
Interest income	(133)	(57)	(694)	(224)
Finance costs	462	328	1,469	746

B13. Authorisation for issue

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors dated 30 Oct 2019.

Kronologi Asia Berhad
30 Oct 2019